## ERN July 2024 Board Meeting

## Summary of Referrals

#### For the Month of June 2024

- 112 total sent referrals
- 81 accepted referrals
  - o 71 inside
  - o 10 outside
- 28 pending referrals
  - o 14 inside
  - o 14 outside
- 3 declined referral
- REFERRER(s) OF THE MONTH
  - Dwight Honecker (9)
  - Liz Wonders (7)
  - Dean Alexander (6)
- Most received referrals of the month
  - Dwight Honecker (8)
  - Lisanne Grey (7)
  - Deron Shultz (7)
- ZERO received for the month
  - Ed Bender, Rick Bentley, Christopher Bevenour, Tim Davis, Greg Duke, Jack Elliot, Rob Frey, Greg Hagens, Gary Harcourt, Johnny Kehr, Riggs, Katie Marteny, Kofi Odoom, Bob Reed, Josh Vann, Patrick Vehar, Luke Walton, Corey Williams, Gary Zimmerman

## YEAR TO DATE REFERRALS as June, 2024

- 1597 total sent referrals
- 1532 accepted referrals
  - o 1328 inside
  - o 204 outside
- 40 pending referrals
  - o 23 inside
  - o 17 outside
- BEST REFERRER YEAR TO DATE
  - Ty Stauffer (168)
  - Thaddaeus Robinson (118)
  - Dwight Honecker (69)
- TOP 3 MOST RECEIVED YEAR TO DATE
  - John Stauffer (147)
  - Thaddaeus Robinson (110)
  - Brock Hively (83)
- YTD ZERO RECEIVED
  - NONE!!!

# 2024 Minimum Referral Requirement Missed (needed/sent)

Riggs (48/0), Chris Bevenour (47/1), Johnny Kehr (47/1), Michelle Kelly (47/1), Liz Heath (46/2), Corey Williams (41/7), Rob Frey (42/6), Ed Bender (41/7), Eric Adamson (41/7), Kofi Odoom (39/9)